

8 November 2016

Subject: Summary of the business operational results for the third quarter of 2016

To: Director

Listing & Disclosure Department, The Stock Exchange of Thailand.

According to the business operational results for the third quarter of 2016 ending 30 September 2016, the Company and its subsidiaries had the net profit of Baht 44.16 million, increasing from the same period of the previous year by Baht 7.31 million, representing 19.84%, whereby the profit of the Company alone was decreased by Baht 4.26 million and the profit of the Company's subsidiaries was increased by Baht 11.57 million. The Company would like to inform the details of significant changes as follows:

1. The revenue from sale and service according to the Company's separate financial statements was Baht 301.29 million, decreasing from the same period of the previous year by Baht 10.67 million, being the decrease for environmental products segment by Baht 28.97 million, the increase for construction materials and industrial products segment by Baht 9.08 million and the increase for energy saving electric appliances segment by Baht 9.22 million. The gross profit margin was at 29.77%, lower than the gross profit margin for the same period of the previous year which was at 32.26%. The gross profit margin was decreased due to the decrease of the gross profit margin of the construction materials and industrial products.
2. The other revenue of the Company was Baht 2.92 million, decreasing from the same period of the previous year by Baht 1.68 million principally due to the decrease of rental income.
3. The selling expense of the Company was Baht 45.45 million, increasing from the same period of the previous year by Baht 1.68 million, mostly due to the transportation expense of Baht 1.64 million. The transportation expense was increased during the financial period due to the occurrence of sale transaction for water storage tanks and wastewater treatment tanks which were transported in form of completed unit that required more spaces than those being transported in form of knock down unit.
4. The administrative expense of the Company was Baht 33.93 million, decreasing from the same period of the previous year by Baht 6.65 million, principally due to the decrease of allowance for doubtful debts by Baht 2.17 million and the decrease of loss from exchange rate by Baht 3.57 million.
5. The financial expense of the Company was Baht 1.82 million, decreasing from the same period of the previous year by Baht 0.82 million due to loan repayment.



6. The income tax of the Company was Baht 2.24 million, decreasing from the same period of the previous year by Baht 2.55 million, being the decrease of the corporate tax by Baht 2.39 million and the decrease of the deferred tax by Baht 0.16 million.
7. According to the business operational results of Infinite Green Co., Ltd. for this period, the revenue from sale of electricity was Baht 61.37 million, decreasing from the same period of the previous year by Baht 5.33 million from due to the decrease in production volume and tariff variations (Float Time; Ft). The gross profit margin was at 62.50%, the earnings from operations before financial expense equaled to Baht 30.32 million and the net profit was Baht 22.03 million.
8. According to the business operational results of Premier Home Appliance Co., Ltd. for this period, the other revenue from sale of trademark was Baht 15.00 million, resulting in the net profit for this financial period of Baht 12.89 million.

Please be informed accordingly.

Yours faithfully,

-Signed-
Mrs. Pensri Dettingeng

Authorized Person

Premier Products Public Company Limited