

No. AC012/2017 (PPP)

21 February 2017

Subject: Summary of the business operational results for the year 2016

To: Director

Listing & Disclosure Department, The Stock Exchange of Thailand.

According to the Company and its subsidiaries' business operational results for the year ended 31 December 2016, the profit for the year was Baht 179.26 million, increasing from the previous year by Baht 15.63 million. The profit from the business operation of the Company's subsidiaries was increased by Baht 6.33 million. The profit from the Company's business operation after deduction of dividend income was increased by Baht 9.30 million. The Company would like to inform the details of significant changes as follows:

1. The Company's revenue from sale and service was Baht 1,277.97 million, increasing from the previous year by Baht 159.85 million, being the increase of revenue from environmental products segment by Baht 60.23 million, the increase of revenue from construction materials and industrial products segment by Baht 48.98 million and the increase of revenue from energy saving electric appliances segment by Baht 50.64 million. The gross profit margin was at 31.94%, lower than the gross profit margin for the previous year which was at 33.02%. The gross profit margin was decreased due to the energy saving electric appliances segment transferred from Premier Home Appliance Co., Ltd. on 1 January 2016 which has low gross profit margin rate.
2. The other revenue of the Company was Baht 71.11 million, increasing from the previous year by Baht 32.11 million principally due to the increase of dividend income by Baht 42.48 million. The management services income decreased by Baht 1.03 million. The rental income decreased by Baht 2.66 million. Other revenue decreased by Baht 5.48 million.
3. The selling expense of the Company was Baht 194.72 million, increasing from the previous year by Baht 20.33 million, due to the increase in revenue from sale and service. The ratio of selling expense to sales revenue for the year 2016 was at 15.24%, which is closed to the previous year's rate at 15.60%.
4. The administrative expense of the Company was Baht 136.13 million, which is closed to the previous year.
5. The financial expense of the Company was Baht 7.98 million, which is closed to the previous year.

6. The income tax of the Company was Baht 15.99 million, decreasing from the previous year by Baht 1.20 million, being the increase of the corporate income tax by Baht 0.82 million and the decrease of the deferred tax by Baht 2.02 million.
7. According to the business operational results of Premier Home Appliance Co., Ltd. for the year, the other revenue from sale of trademark was Baht 15.00 million, resulting in the company's net profit for the year of Baht 12.76 million.
8. According to the business operational results of Infinite Green Co., Ltd. for the year 2016, the total revenue from sale of electricity was Baht 263.63 million, decreasing from the previous year by Baht 18.25 million. The gross profit margin was at 65.27%, the earnings from operations before financial expense equaled to Baht 134.13 million and the net profit was Baht 99.93 million.
9. PP Green Energy Co., Ltd. had no revenue from the operation and carried net loss at Baht 0.04 million.

Please be informed accordingly.

Yours faithfully,

-Signed-
Mrs. Pensri Dettingeng

Authorized Person

Premier Products Public Company Limited